

iJOBS Career Panel Series: Medical Affairs

Tuesday December 13, 2016
5:00-6:30pm
Medical Science Building, Rosemary Gellene Room B515
185 South Orange Avenue
New Jersey Medical School
Newark, NJ 07103

Medial Science Liaison has to travel quite a bit around their territory to meet with key opinion leaders (KOL). They help explain the science behind the drug to the KOLs and also help decide what research should be done to identify off target uses and expand the therapeutic profile.

Medical Information has less travel and helps create information packages about the compounds. They do research using literature searches and compiling the data that is generated in house.

Medical Director is someone who organizes the MSLs and Medical Information people and coordinates all efforts.

Board Certification in Medical Affairs (BCMAS) is now becoming the gold standard. It consists of modules that you can do on your own time online and then pass the test with an 80% or better.

For interviews, know a lot about what the position entails before you go in and be prepared to answer the questions "tell me about yourseslf".

William Soliman, PhD, MPhil, MA
Global Medical Director for Hepatology/GI
Retrophin
Apothekar Group
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William Soliman, PhD is an experienced senior executive with several years of experience in the Pharmaceutical & Biotechnology industry, Dr. Soliman has held key positions where he was instrumental in launching a variety of innovative platforms in medical affairs. He is the founder of the Accreditation Council for Medical Affairs (ACMA) whose primary mission is to create industry standards and goals for medical affairs professionals. He is currently the Global

Medical Director for Hepatology/GI with Retrophin, a biopharmaceutical company based in San Diego.

Dr. Soliman has held key management roles across the industry such as Eisai, Gilead Sciences, Abbott Laboratories, Boehringer-Ingelheim, and Merck. Dr. Soliman previously also served as Vice President of Medical & Scientific Affairs at CME LLC, a leading provider of CME to health care providers nationwide. He also has worked on the strategic management consulting side with companies like Veeva system and often provides medical affairs consultancy services for BCG, Atheneum Parnters and Alpha Insights. Dr. Soliman earned his PhD, MPhil from Columbia University, his Bachelors degree from New York University and a Masters Degree from St. Peter's University. He also founded the Apotheker Group LLC, an organization dedicated to helping MD, PharmD, and PhDs break into the pharmaceutical industry.

Anthony Bevilacqua
Senior Medical Science Liaison
Eisai
anthonyjbevilacqua@gmail.com



Anthony Bevilacqua. PharmD has several years of industry experience in field medical affairs. He began his career in pharma as a Drug Information Resident and Post-Doctoral Fellow with the Rutgers Pharmaceutical Industry Fellowship Program and his company sponsor,

Eisai. Anthony subsequently joined Seattle Genetics, taking increasing responsibilities within their Medical Information Department and supporting cross-functional activities in

Medical Affairs to launch a targeted agent in Hodgkins and Non-

Hodgkins Lymphoma. Anthony has experience in both the primary care and oncology therapeutic areas. Currently he is at Eisai in field medical supporting oncology medical affairs. He actively mentors those looking to pursue roles in pharma. He received his PharmD from the Philadelphia College of Pharmacy in Philadelphia, PA.

Sotirios Stergiopoulos Vice President and Head of Global Medical Affairs Oncology Shire drstergiopoulos@aol.com



Sotirios Stergiopoulos', MD experience includes leadership roles in oncology medical affairs with Baxalta/Shire, Celgene, Novartis and Bayer. Currently he is Chairman of the Board of Directors at A2A Pharmaceuticals. Sotirios trained at the NIH, Harvard Medical School and Albert Einstein College of Medicine where he remains on Faculty in the Department of Internal Medicine at Jacobi Medical Center. Sotirios is a Fellow of the

New York Academy of Medicine and a Member of the American College of Physicians as well as the American Society of Clinical Oncology (ASCO) and American Association of Cancer Research (AACR).

Suzanne Rabi Chief Academic Officer Accreditation Council for Medical Affairs

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Suzanne Rabi, PharmD currently oversees the overall curricular development of the Board Certification Program in Medical Affairs (BCMAS) for the Accreditation Council for Medical Affairs (ACMA). She was previously the Associate Dean for Assessment and an Associate Professor at Touro College, and the Assistant Dean for Academic Affairs at the University of Illinois at Chicago. She served as a Medical Science Liaison at Abbott in

Cardiovascular. She attended the University of Illinois at Chicago for her PharmD and did a residency with emphasis on education at Midwestern University.