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### My Story



### **Education & Training**

- B.A. Biology
- Ph.D. Molecular Bio& Neurosci.
- PostdoctoralTraining: Neurosci.



#### **Other Experiences**

- Internships: Patents& Licensing, MedicalWriting, Editing, etc.
- Industry shadowing
- Leadership Programs
- Various (nonscience) businesses



#### **Work Experience**

- UMDNJ Tech. Transf:
  Licensing Associate
- Reckitt: Outside Innov.
- Bayer: Director Ext.
  Innov. (N.A.& Global
  Therapeutics )
- Bayer: Global R&DCat. Direct. Pain, Cardio









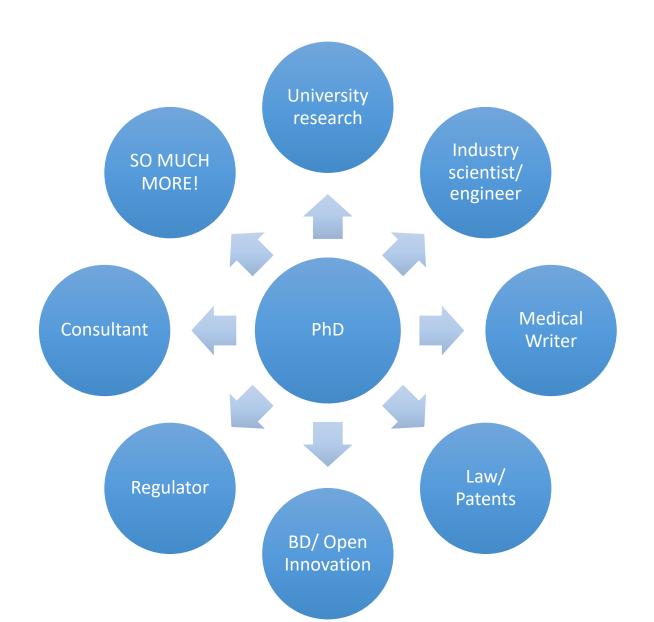






Leave Meeting

## There's a LOT you can do!



## A doctorate is ALWAYS a good thing.

... but remember, while the specifics of WHAT you learn are important, it's the skills you acquire throughout the process that end up being the more important long-term asset!

# What I've learned in the 13 years since earning my PhD:

- 1. Your PhD, but not necessarily your dissertation will be one of the most valuable tools in your toolbox
- 2. Your network is critical, but formal networking opportunities aren't the only way to build this.
- 3. It's OK to have no idea what you want to do after graduate school.
- 4. It's also OK to have no answer to the "where do you want to be in 5 years" question ... at any point in your career.
- 5. Speak in stories, not in facts. People will listen more closely.
- 6. Connect with people on a personal level. Be kind, vulnerable and smile.
- 7. Instead of focusing too much on weaknesses, work on maximizing your strengths.

### What you can do now:

- 1. Get involved
- 2. Inventory of Assets
- 3. Learn to tell a story. Compile your stories.
- 4. Public Speaking
- 5. Build your network

### What about getting a job?

- 1. Compile list of places to work, industries
- 2. Reach out directly (some organizations incentivize employees to make recos)
- 3. Get the interview: Technical versus behavioral focus. Technical you can get from a CV.
- 4. Think experience-based interview questions: Can you give me an example of when ... organizational values.
- 5. Organizational culture
- 6. Cheat sheet for interviews!

Project	Story	Soft Skills
	Lead Project Team to formulate and	
	launch new product leveraging	External relationship management, overcoming
Simba	external partnerships.	failures
Material Program	xxxx	xxxx
Soda Pop	XXXX	xxxx

## Questions?

