INVITATIONS TO INDUSTRY (121)

MEET OUR SEMINAR SPEAKER

NORELL HADZIMICHALIS, PhD
Global R&D Category Director
at Bayer

CMDNJ/Rutgers University
Ph.D., Cell Biology & Neuroscience

Rutgers University
B.A., Biology

Zoom link will be sent to
graduate students and postdocs
in participating departments

WHEN: Thursday, Sep 9 | 12 PM ET
WHERE: Zoom Video Conferencing

The Erdős Institute
FALL 2021 TALKS
WWW.ERDOSINSTITUTE.ORG
Non-linear career trajectories for PhDs

Norell Hadzimichalis
norell.hadzimichalis@bayer.com
Sept 9, 2021
My Story

Education & Training
- B.A. Biology
- Ph.D. Molecular Bio & Neurosci.
- Postdoctoral Training: Neurosci.

Other Experiences
- Internships: Patents & Licensing, Medical Writing, Editing, etc.
- Industry shadowing
- Leadership Programs
- Various (non-science) businesses

Work Experience
- UMDNJ Tech. Transf: Licensing Associate
- Reckitt: Outside Innov.
- Bayer: Director Ext. Innov. (N.A. & Global Therapeutics)
- Bayer: Global R&D Cat. Direct. Pain, Cardio
Click here to open the Chat feature
There’s a LOT you can do!

SO MUCH MORE!

University research

Industry scientist/engineer

Consultant

PhD

Medical Writer

Regulator

Law/Patents

BD/Open Innovation

A doctorate is ALWAYS a good thing.

... but remember, while the specifics of WHAT you learn are important, it’s the skills you acquire throughout the process that end up being the more important long-term asset!
What I’ve learned in the 13 years since earning my PhD:

1. Your PhD, but not necessarily your dissertation will be one of the most valuable tools in your toolbox.

2. Your network is critical, but formal networking opportunities aren’t the only way to build this.

3. It’s OK to have no idea what you want to do after graduate school.

4. It’s also OK to have no answer to the “where do you want to be in 5 years” question ... at any point in your career.

5. Speak in stories, not in facts. People will listen more closely.

6. Connect with people on a personal level. Be kind, vulnerable and smile.

7. Instead of focusing too much on weaknesses, work on maximizing your strengths.
What you can do *now*:

1. Get involved

2. Inventory of Assets

3. Learn to tell a story. Compile your stories.

4. Public Speaking

5. Build your network
What about getting a job?

1. Compile list of places to work, industries

2. Reach out directly (some organizations incentivize employees to make recos)

3. Get the interview: Technical versus behavioral focus. Technical you can get from a CV.

4. Think experience-based interview questions: Can you give me an example of when ... organizational values.

5. Organizational culture

6. Cheat sheet for interviews!

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<thead>
<tr>
<th>Project</th>
<th>Story</th>
<th>Soft Skills</th>
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<tbody>
<tr>
<td>Simba</td>
<td>Lead Project Team to formulate and launch new product leveraging external partnerships.</td>
<td>External relationship management, overcoming failures</td>
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<td>Material Program</td>
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<td>Soda Pop</td>
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Questions?