

iJOBS Career Panel: Life Science Consulting Monday, April 18, 2022 3:00 PM



Eric Babiash, PhD Manager Herspiegel Consulting <u>ebabiash@herspiegel.com</u>

Eric is a Manager at Herspiegel Consulting and has experience helping life sciences clients to launch products and optimize products across therapeutic areas such as

neurology, psychiatry, and rare disease. Recent project work includes market access research, insights, analytics optimization, and strategic account planning. Before Herspiegel, Eric worked at MobileOptx, a diagnostics device manufacturer, and PBG healthcare consulting. Eric holds a BA from the University of Wisconsin - Madison and a PhD in Biochemistry and Biophysics from the Perelman School of Medicine at the University of Pennsylvania



Deboleena Kanjilal, PhD Associate Consultant Lumanity deboleenakanjilal@gmail.com

Upon completion of her undergraduate degree in Biomedical Engineering at the City College of New York, Deboleena worked in a pharmaceutical start-up where she gained experiences in different fields ranging from operations to regulatory

writing. Through her graduate school journey in SGS, she continued fostering her interest in the pharmaceutical industry and led the student-based group, Alliance for Career Advancement (ACA). Her interest in consulting came from the Rutgers Life Sciences Consulting Club where she actively participated in several consulting case competitions throughout the north-east and participated in peer-led consulting case study sessions. She is currently an Associate Consultant with Lumanity (formerly Cello Health BioConsulting) where she works in a variety of therapeutic areas ranging from oncology to autoimmune disorders.



Shuang "Steve" Wu, PhD Senior Associate Life Sciences Practice of Charles River Associates <u>swu@crai.com</u>

Dr. Shuang "Steve" Wu is a Senior Associate in the Life Sciences Practice of Charles River Associates (CRA). He leverages his deep knowledge and understanding

in life sciences as well as his training in statistics and analytics to provide data-driven solutions for clients. Dr. Wu's project experience focuses on commercial strategy, which includes claim data analysis, patient flow and journey analysis, patient finding, patient/HCP segmentation, statistical modeling, opportunity assessment, sales forecasting, qualitative and quantitative market research, and secondary research. His project work has been focused on central nervous system (CNS) disorders, auto-immune disorders, rare diseases, and nephrology, and he also has exposure to ophthalmology, allergy, and antimicrobial projects.



Raghav Sridhar, Ph.D. Medical Writer BGB <u>raghavendra90@gmail.com</u>

Raghav is Sr. Medical Writer at BGB currently working in the field of gynecological malignancies. He also has consulting experience as a Sr. Life Science Consultant at

Guidehouse, where he worked in the fields of oncology, chronic inflammatory and autoimmune diseases, ophthalmology and rare diseases.

As a strategic consultant, he has been involved in various commercialization projects, competitive analysis, opportunity assessments and portfolio prioritization across a range of therapeutic categories.

Raghav received his PhD in immunology from Rutgers University. He also has a masters in Cell Biology from the University of Connecticut. He is passionate about novel technologies, travelling and culture.