



RUTGERS

Office for Research

Road to Commercialization Symposium Series

EFFECTIVE PARTNERSHIPS WITH INDUSTRY: From Pitch to Alliance Management

Thursday, August 4, 2022

9:30 a.m. - 12:30 p.m.

Learn how industry partners evaluate research collaborations and technology licensing opportunities: type of data they look for, how to speak their language and what questions to expect.

PANELISTS

KEYNOTE SPEAKER



FRANK TAFFY, JD
Senior Vice President and
Head of Business
Development,
Schrödinger, Inc.

TATIANA LITVIN-VECHNYAK, PHD
Associate Vice President, Innovation
Ventures, Rutgers Office for Research
(moderator)

CHRIS LOWE, PHD, MBA
Head of Technology & Innovation,
Horizon Discovery (Perkin Elmer)

VICTOR JIN, PHD
Associate Professor in the Department
of Pharmacology, RBHS; Founder, Mito
Biopharma

RYAN ESCOLIN, MBS, CCRP
Licensing Manager of Life Sciences,
Innovation Ventures, Rutgers Office for
Research

AGENDA

9:30 - 10:30 a.m.
Keynote Presentation

10:30 - 11:30 a.m.
Lightning Talks

11:30 a.m. - 12:30 p.m.
Panel Discussion

REGISTER

Note: Attendance is required for
[TechAdvance®](#) or [HealthAdvance Fund®](#)
applicants.

Frank has over 20 years of experience in life sciences corporate development and business operations. He received his bachelor's degree in biochemistry from the University of North Texas and his law degree from Syracuse University. He began his career as an intellectual property transactional attorney at Procter and Gamble. He cofounded Helocyte and Cellvation, both clinical-stage biopharmaceutical companies with which he remains a Board member, and worked at Forest Laboratories, Inc. (now AbbVie, Inc.) where he led the optimization and expansion of the company's portfolio of marketed pharmaceutical products. Prior to joining Forest, Frank served as Director of Corporate Development at Life Technologies, Inc. where he led partnering and investment activities.

Following Frank's keynote address, there will be lightning talks focusing on Innovation Ventures, including New Ventures, Commercialization Funding and I-Corps. The webinar will conclude with a panel discussion on effective partnerships with industry, where each panelist will share their journey, offer advice, and discuss the success of the Rutgers-Horizon Discovery partnership.

Hosted by Innovation Ventures within Rutgers Office for Research.